

Memorandum of understanding

Between **Naval Québec**, representing Quebec's naval supply chain, and **Ligurian District of Marine Technology**, representing a collaborative technology cluster in the Ligurian region for the maritime industry, the following is agreed upon:

1. **Objective:** Both parties recognize the importance of promoting business partnerships between the naval supply chains of Quebec and businesses and research center from the Ligurian region. The main objective of this agreement is to strengthen the respective supply chains and to create new opportunities in the maritime sector for members of both associations.
2. **Cooperation:** Both parties commit to work closely together to identify partnership opportunities and synergies between Quebec and Ligurian companies in the civil and defence naval sector. This will include exchanges of expertise and other initiatives to promote cooperation between companies from both territories.
3. **Promotion:** Naval Quebec and Ligurian District of Marine Technology are committed to actively promoting the advantages and capabilities of their respective supply chains to key stakeholders in the civil and defence naval sector worldwide. This includes organizing joint events, trade missions and marketing efforts to highlight the collaborative strengths of the partnership
4. **Information Exchange:** This exchange will contribute to enhancing the competitiveness of Quebec and Ligurian companies in domestic and international markets. Both parties can share information about their respective maritime ecosystems with each other's members.
5. **Government Support:** Naval Québec and Ligurian District of Marine Technology will work closely with government authorities to identify and overcome potential barriers to cross-border cooperation.
6. **Monitoring and Evaluation:** Progress in the implementation of this Agreement will be regularly monitored and evaluated by representatives of Naval Québec and Ligurian District of Marine Technology.
7. **Duration of the Agreement:** This Agreement in Principle shall enter into force on the date of its signature and shall remain in force for a period of 24 months, subject to renewal by mutual agreement of the Parties.

IN WITNESS WHEREOF, the duly authorized representatives of the Parties have signed this Agreement in Principle at La Spezia, Italy this September 10th, 2026

For **Naval Québec**

Sylvie Laporte, Executive Director

Richard Tremblay, Executive Chairman
of the Board of Directors

For **Ligurian District of Marine
Technology**

Giovanni Lorenzo Forcieri, President
and General Director
